

MY CAREER PATH



**Imperial College
London**



Deloitte.



kinapse

a SYNEOS HEALTH company



Capabilities across the development and commercialisation lifecycle

JOB OPPORTUNITIES IN CONSULTING

Types of company

Generalist

- Big 3 (McKinsey, BCG, Bain)
- Big 4 (Deloitte, PWC, EY, KPMG)
- Technology giants (Accenture, IBM)
- Others (Capgemini, etc.)

Specialist

- Industry
 - Private Sector
 - Pharmaceuticals / biotechnology
 - Public sector
- Capability
 - Strategy & Operations
 - Project management
 - HR etc.

What companies are looking for

Qualifications

- 2.1 Degree (usually)
- Advanced Degrees preferred but not essential

Work Experience

- Internships / Placements
- Volunteering

Traits

- Business acumen
- Analytical mindset / critical thinking
- People skills: Communication / teamwork

CLIENTS

Big pharma



Innovative biotech



TRAVEL



CAREER DEVELOPMENT

Training

Types

- Structured graduate schemes
- Informal training

- 70: 20: 10 model
 - 70 % Learning on the job
 - 20% Coaching by managers and peers
 - 10% Formal training
 - Hard Skills e.g.
 - Analytics
 - Domain knowledge
 - Soft skills e.g.
 - Interviewing & facilitation
 - Communication & presentation

Progression

Promotion

- Every 2-3 years (varies by company)

- Focus of work shifts as you progress
 - Client delivery ->
 - People management ->
 - Business development

Next steps

- Optionality
- Many consultants transition to industry
 - Work for previous clients